



**SMART  
DEVELOPMENT  
WORKS**

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**MINADER IRAD IITA**



**Green Innovation Centres  
for the Agriculture and Food Sector**

*green*  
**COCOA BUSINESS  
SERVICE CENTER PROJECT**  
Dec 2015 - Dec 2017



## I. Objectives

### **Overall objective:**

Increase income of cocoa farmers through access to cocoa business services and value addition.

### **Specific objectives:**

1. Enhance cooperative development for service delivery to farmers through cocoa business service centres, organisational and institutional development of farmers' cooperatives.
2. Enhance cocoa processing through establishment of cottage processing units in cooperatives as well as fermentation and solar dryer stations.
3. Increase access to efficient (input and output) markets for farmers through market linkage.

## II. Components and innovations description

### **Component 1: Cooperative development**

- Establishment of a cocoa business service centre in new subdivisions (Muyuka and Ngomedzap)
- Organisational and institutional development of new cooperatives

### **Component 2: Cocoa processing and marketing by cooperatives**

- Cocoa processing units established at cooperative level
- Solar dryer established at cooperative level
- Fermentation system established at cooperative level

### **Component 3: Market linkage**

- Access to cocoa market
- Access to inputs
- Access to financing

## III. Expected results

- Over 12000 farmers using cocoa business service centres for fermentation, drying, warehousing, processing, marketing, knowledge and skills development etc.
- 2000 farmers with increased incomes from efficient inputs and outputs markets
- 6 solar dryers effectively functioning and used by over 4000 farmers to improve cocoa quality
- 4 cooperatives produce cocoa butter, powder and paste and generate value added from processing.
- At least 32 employment created for farmers in cocoa processing and marketing
- At least 2000 farmers with access to inputs through their cooperatives arrangements
- At least 3 cooperatives with affordable financing from financial institutions and buyers
- 600 farmers earn premium for increased quantity and quality of cocoa business with their cooperatives.

## Targeted Areas :

- Konye and Muyuka in the South West Region
- Ayos and Ngomedzap in the Centre Region

## Beneficiaries : 4 cocoa cooperatives

- KONAFCOOP, South-West Region
- BAFIAFCOOP, South-West Region
- CACAO+Ayos, Central Region
- SOCOPROCAON, Central Region

**Project duration : From Dec 2015 to Dec 2017**

**Implementing Partner : SNV CAMEROON**

**Donor : GIZ, BMZ COMMISSIONNARY AGENCY**