

<b>Organisation</b>	SNV
<b>Project</b>	Power for Food Partnership
<b>Assignment</b>	Curating data on the PURE sector for Ethiopia, Kenya, Rwanda, and Uganda
<b>Location</b>	In-country (either: Ethiopia, Kenya, Rwanda, or Uganda)
<b>Duration</b>	8 weeks ( <i>estimate, to be agreed with individual contractors during contracting stage</i> )
<b>Reporting to/working with SNV focal point(s)</b>	Knowledge & Learning Advisor Power for Food & in-country LEARN Advisor
<b>Starting date</b>	TBD

## 1. About SNV

SNV is a global development partner rooted in the African and Asian countries where we operate. With 60 years of experience and a team of approximately 1,600 people, it is our mission to strengthen capacities and catalyse partnerships that transform the agri-food, energy, and water systems to enable sustainable and more equitable lives for all.

## 2. Background and objectives of assignment

SNV is convening the [Power for Food Partnership](#), a movement that seeks to strengthen the nexus of food and energy systems in Africa. By integrating regenerative agriculture with renewable energy solutions, the Partnership aims to harness the powerful benefits that arise when both systems work collaboratively for people and the planet. By catalysing partnerships and strengthening the capacities of ecosystem actors, the Power for Food Partnership seeks to *transform* the agri-food system in Eastern Africa. Specifically, it seeks to achieve systems transformation within the Regenerative Agriculture-Productive Use of Renewable Energy (RA-PURE) nexus space.

A key objective of the Power for Food Partnership is to increase awareness of RA-PURE solutions and to accelerate their adoption. A significant barrier to uptake, however, is that many end users have limited knowledge or information of the PURE solutions that are available and appropriate in their contexts<sup>1</sup>. Those who are aware are often familiar with only a single supplier or product offering, and lack the means to navigate the broader market – making it difficult to identify which solutions best meet their needs or to compare providers on factors such as price, warranty, and after-sales provision. To address this gap, SNV is partnering with SELCO Foundation to produce an online database that captures data on the PURE market in selected focus countries<sup>2</sup>. The online database, currently referred to as the ‘global database’, is modelled after the Solutions Portal: a central resource that catalogues all active service providers and their offerings across each country context.

<sup>1</sup> This is based on market and needs assessments conducted by Power for Food Partnership partner organisations.

<sup>2</sup> Countries included in Global Database still to be identified but will include Power for Food Partnership countries: Ethiopia, Kenya, Rwanda, and Uganda.

To populate this database, the Power for Food Partnership is seeking to engage **four country-based individual consultants** – one each in Ethiopia, Kenya, Rwanda, and Uganda – to conduct a systematic mapping of PURE service providers and all their solution offerings.

**Objective 1:** Conduct a **comprehensive mapping** of agri-PURE service and the PURE technologies available to end users in [Ethiopia; Kenya; Rwanda; Uganda], capturing key information on product type, specifications, and geographic availability.

**Objective 2:** Collect **structured data** on each identified solution in a format compatible with the SELCO Foundation database, ensuring consistency and completeness across all required data fields.

**Objective 3: Validate collected information** through *direct engagement*\* with service providers, confirming the accuracy of product specifications, pricing, warranty terms, and after-sales service provision.

*\*As direct engagement with service providers — via phone, in-person meetings, or email — is central to this assignment, it is critical that individual local consultants are engaged. This ensures not only familiarity with the local market and business environment, but the ability to communicate fluently in relevant local languages, which is essential for accurate data collection and building the trust necessary to elicit complete and reliable information from providers.*

### 3. Assignment overview and scope of work / deliverables

SNV's Power for Food Partnership is seeking to engage four individual local consultants — one each in Ethiopia, Kenya, Rwanda, and Uganda — to conduct a systematic mapping of agri-PURE solutions and technologies available to end users in their respective countries. Working through a variety of channels, including direct engagement with service providers, sector platforms, end-users, etc., consultants will collect and validate structured data on available solutions for submission to a global online database being developed in partnership with SELCO Foundation, which will serve as a central resource for actors seeking to navigate the RA-PURE solutions landscape in East Africa.

The Consultant shall

- Identify all agri-PURE service providers, active and serving their respective country (Ethiopia, Kenya, Rwanda or Uganda). We expect Consultant to have a network that they can leverage to ensure comprehensive list of agri-PURE service providers;
- Engage with SNV country team and Power for Food Partnership partners to validate list of agri-PURE services providers, further leveraging SNV team's networks to support with the data collection process.
- Collect required information on all the PURE solutions provided by the agri-PURE service providers. As publicly available information on these technologies is expected to be very limited, we expect the consultant to think on their feet, take initiative, and use a mix of research methods to collect the required information, e.g.:
  - Desk-based research
  - Call PURE solution providers
  - Email PURE solution providers
  - [where required/possible] Conduct site visits to service providers' office
- Conduct outreach in relevant local languages to ensure comprehensive coverage and accuracy of collected data, including engagement with providers who may not operate in English.

- Ensure that the data collected is accurate and complete – confirming this with the service providers – prior to submission. The type of data expected to be collected likely to include (*this serves purely as an example, final list of data requirements to be finalised in consultation with SELCO Foundation once Consultant has been engaged*):
  - Product description
  - Processing capacity
  - Voltage unit
  - Voltage
  - Solar requirements
  - Price range
- Submit all collected data in the agreed format to SNV, ready for upload to the online database.
- Represent the Power for Food Partnership professionally during all service provider interactions, communicating the value of the database as a business development tool and ensuring that providers understand the direct benefit of being listed — including increased visibility, access to new customer segments, and the ability to reach end users actively seeking PURE solutions.

Table 1: List of deliverables, number of days allocated, timeline

Deliverables	Number of days	Proposed Timeline ( <i>to be agreed</i> )
List of agri-PURE suppliers	2-3 days	List completed by <b>22 May</b>
Data collection (direct provider engagement; calls, meetings, emails, follow-up)	7-14 days*	Desk research completed by <b>5 June</b>
Final collation of agri-PURE solutions and technologies in required format	Max. 4 days	<ul style="list-style-type: none"> <li>● Data entry, cleaning, and formatting by <b>12 June</b></li> <li>● Validation and follow-up with providers by <b>19 June</b></li> <li>● Final data catalogue submitted to SNV by <b>30 June</b></li> </ul>

\* Number of days to be agreed with Consultant based on country context (i.e., as agri-PURE sectors are more developed in some countries than others, we expect a different workload for Consultants per country)

#### 4. Copyright and intellectual property rights

Please refer to SNV's General Terms & Conditions.

#### 5. Evaluation criteria

Criteria	Maximum score
Experience in conducting mix-method data collection and research ( <i>please site 3 relevant assignments previously completed in last 5 years</i> )	30
Familiarity with energy and agriculture sector	20

Demonstrable personal network that can be leveraged to connect with 'hard to reach' suppliers	20
Financial offer	30

## 6. Contract project fees and duration

We are aiming for a contract start date of **1 May 2026** and a duration of 2 months, with a maximum of 21 full working days [8 hours/day] required to complete the work. Some flexibility in timings and number of days required to complete the assignment is possible and will be negotiated with the identified contractor.

## 7. Payment terms

An initial upfront payment of 20% will be made to the Consultant, with the remaining 80% to be paid upon assignment completion. The detailed payment schedule will be agreed and finalised with the consultant during contraction and set out in the signed service contract.

## 8. Submission requirements

Applicants are requested to submit a concise application comprising the following components. Applications should be brief and to the point — SNV does not require lengthy narrative submissions.

### Technical Application *(maximum 2 pages)*

- Existing Network** — A brief statement (maximum a page) describing how the applicant will leverage their existing network to identify and confirm existing PURE suppliers in their country context.
- Research Approach** — A short paragraph (maximum half a page) describing how the applicant would approach the desk research for this assignment and the mix-methods they expect to employ. Applicants are encouraged to reference previous research assignments where relevant, as this will strengthen their application.
- Relevant Sector Experience** — A short paragraph (maximum half a page) noting any prior experience working in the energy, agriculture, or international development sectors, with specific reference to any work relating to productive use of renewable energy or regenerative/sustainable agriculture.

### Financial Offer *(submitted as a separate document)*

- A simple budget breakdown indicating the total proposed fee (including applicable country tax), with a basic split along the assignment deliverables (i.e., List of agri-PURE suppliers, data collection, and final overview). Applicants should note their estimated level of effort in days.

**One copy** of the complete quotation and a separate copy of other information requested should be submitted as two single bound documents (one with financial proposal, another with the mandatory requirements, technical proposal and other information):

[tenders@snv.org](mailto:tenders@snv.org)

**Not later than 12:00pm on 23/04/2026**

The RFQ Reference PURE DATA CURATION ASSIGNMENT should be clearly indicated in the subject line of the email alongside with the Consultant's name

**We are seeking four individual consultants, each based in and responsible for one country only (Ethiopia, Kenya, Rwanda, or Uganda). Please apply only for the country in which you are based.**

Please note that bidders must accept to fill in our due diligence and vetting form once selected and only shortlisted consultants will be contacted.